



#### SALES BATTLE CARD MOTOTRBO™ DP2000e SERIES DIGITAL TWO-WAY PORTABLE RADIOS



# MOTOTRBO<sup>™</sup> DP2000e SERIES

# YOU'RE MORE PRODUCTIVE, CONNECTED

The DP2000e Series delivers a perfect balance for the everyday worker who needs effective communications.

# **MID TIER PROFESSIONAL RADIOS**

#### **SUPERB AUDIO QUALITY**

- Loud and clear
- Digital noise cancellation
- Intelligent Audio, Feedback Suppression

#### ENHANCED ENERGY MANAGEMENT

- IMPRES<sup>™</sup> batteries
- Up to 28 hours battery runtime

#### **SAFETY-ORIENTED**

- Lone Worker
- Remote Monitor
- HazLoc-certified (optional)

#### SYSTEMS FUNCTIONALITY (OPTIONAL)

- IP Site Connect
- Capacity Plus (single and multi-site)

# **DIFFERENTIATING FEATURES**

#### AUDIO

- Louder, clearer
- Better noise cancellation

#### **BATTERY LIFE**

- Better run-time
- Better battery management

#### CONNECTIVITY

- Analogue and digital
- Voice and text messaging

#### **DURABILITY, DEPENDABILITY**

- IP67-sealed against dust and water
- Rigorously tested for long life
- Dependable back-up services

# **VERTICAL MARKET ROLES**

#### MANUFACTURING

• Worker, Operator

#### EDUCATION

- Educator
- Administrator

#### UTILITIES

• Field Worker

#### HOSPITALITY

• Porter, Doorman, Wait Staff

#### **GOVERNMENT SERVICES**

• Warden, Field Worker

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#### WHY TWO-WAY RADIO?

**COST** Low, predictable running costs

**CONTROL** Your system, your choice

**CAPACITY** Right-sized for your business

### COVERAGE

Tailored coverage to suit your needs

#### WHY DIGITAL?

#### **BETTER BASICS**

- Improved efficiency for lower costs
- Better management for more control
- Newer technology for **double the capacity**
- Enhanced quality for wider coverage
- Better battery life

#### Clearer audio quality

#### **BETTER CAPABILITIES**

- Text messaging
- Customisable applications
- Over-the-air programming
- Location tracking

#### WHY MOTOTRBO?

- Full PORTFOLIO of products
- High **PERFORMANCE** products
- Better **DESIGN** for efficient operations
- Wide **ECOSYSTEM** of applications
- Designed **RUGGED** for long life
- Range of SYSTEMS to match your scale
- Outstanding SERVICES capability
- Efficient MANAGEMENT solutions
- Innovative ACCESSORIES

#### WHY NOW?

- Analogue two-way radio systems are no longer sufficient
- You need integrated voice and data to remain competitive
- MOTOTRBO improves the safety of your workforce

808		
MOTOTRBO	HYTERA	KENWOOD
DP2000e Series	PD6 Series	NX-220/320/420
122 x 56 x 36 mm (4.8 x 2.2 x 1.4 in)	122 x 54 x 27 mm (4.8 x 2.2 x 1.1 in)	111 x 56 x 38 mm (4.4 x 2.2 x 1.5 mm)
281 g (10 oz)	310 g (10.9 oz)	305 g (10.7 oz)
21.0 hrs (3000 mAh battery)	11 hours (1500 mAh battery)	11.5 hrs (battery capacity TBC)
27.5 hrs (3000 mAh battery)	16 hours (1500 mAh battery)	11.5 hrs (battery capacity TBC)
IP67	IP67	IP54 / IP55
LKP, NKP	FKP, LKP, NKP	FKP, LKP, NKP
128 (LKP) 16 (NKP)	1024	260 (FKP, LKP) 64 (NKP)
0.16 uV	0.22 uV	0.20 uV
0.14 uV	0.22 uV	0.25 uV
LKP: 1.4" mono	FKP and LKP: 1.8" color	FKP and LKP: 8 character alphanumeric
280 characters	256 characters	TBC
IP Site Connect, Capacity Plus	XPT, PDT,  DMR Tier III	NEXEDGE
Yes	Yes	TBC
No	Optional	Optional
No	2.0	No
Over-the-air updates, including firmware	Over-the-air updates	TBC
No/No	Yes/No	No/No
	DP2000e Series   122 x 56 x 36 mm   (4.8 x 2.2 x 1.4 in)   281 g   (10 oz)   21.0 hrs   (3000 mAh battery)   27.5 hrs   (3000 mAh battery)   128 (LKP, NKP   128 (LKP, NKP   128 (LKP, 14" mono   LKP: 1.4" mono   1P Site Connect, Capacity Plus   No   No   Over-the-air updates, including rimmware	DP2000e SeriesPD6 Series122 x 56 x 36 mm (4.8 x 2.2 x 1.4 in)122 x 54 x 27 mm (4.8 x 2.2 x 1.1 in)281 g (10 oz)310 g (10.9 oz)21.0 hrs (3000 mAh battery)11 hours (1500 mAh battery)27.5 hrs (3000 mAh battery)16 hours (1500 mAh battery)1P67IP671P67IP67128 (LKP) 16 (NKP)10240.16 uV0.22 uV0.16 uV0.22 uV0.14 uV0.22 uV1P Site Connect, Capacity PlusXPT, PDT, IDMR Tier IIIYesYesNo0ptionalNo2.0Over-the-air updates, including firmwareOver-the-air updates

## **QUALIFYING QUESTIONS**

- Does your workforce complain about missed calls or poor audio quality?
- Are you feeling limited by your analogue two-way radio system?
- How much do you think your operation suffers because of poor communication?
- Do you need to show more commitment to the safety of your employees?
- Have you considered integrating your two-way radios into your operational data network?

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